

# REQUEST: NON-COMPETITIVE CONTRACT

APPROVED

Commissioner of Finance & Administration

Date:

Each of the request items below indicates specific information that must be individually detailed or addressed as required. A REQUEST CAN NOT BE CONSIDERED IF INFORMATION PROVIDED IS INCOMPLETE, NON-RESPONSIVE, OR DOES NOT CLEARLY ADDRESS EACH OF THE REQUIREMENTS INDIVIDUALLY AS REQUIRED.

RFS #	402.00-378
STATE AGENCY NAME :	Department of Transportation
SERVICE CAPTION :	TRIMS Monthly Software Corrections and Compatibility Upgrades
PROPOSED CONTRACTOR :	Intergraph Corporation
CONTRACT START DATE : (if date is < 60 days after F&A receipt, attach required explanation)	July 1, 2005
LATEST POSSIBLE END DATE : (including ALL options to extend)	June 30, 2010
TOTAL MAXIMUM COST : (including ALL options to extend)	\$ 450,000.00
APPROVAL CRITERIA : (select one)	<input checked="checked" type="checkbox"/> use of Non-Competitive Negotiation is in the best interest of the state <input type="checkbox"/> only one uniquely qualified service provider able to provide the service
ADDITIONAL REQUIRED REQUEST DETAILS BELOW (address each item immediately following the requirement text)	
(1) description of service to be acquired :	
Maintenance for the TRIMS system will consist of custom software defect corrections and TRIMS compatibility upgrades as it pertains to the TRIMS client/server system. The Contractor shall ensure TRIMS remains Y2K compliant after performing any maintenance, upgrades, or revisions. Such compliancy shall be made in writing with each software delivery to the State.	
(2) explanation of the need for or requirement placed on the procuring agency to acquire the service :	
Intergraph Corporation has developed the Tennessee Roadway Information Management System (TRIMS) in previous contracts with the Department of Transportation. Most of the code is written in PowerBuilder. At this time, the Department does not have adequate staff with the necessary experience or expertise to maintain this code. In a system as complex as TRIMS, there are always some deficiencies that are not found until after final acceptance of the system. This contract requires the Contractor to repair any software defects that are found. It also requires that the Contractor make the system compatible with any software version upgrades that the Department or State mandates.	
(3) explanation of whether the service was ever bought by the procuring agency in the past, and if so, what method was used to acquire it :	

Intergraph Corporation developed the Tennessee Roadway Information Management System (TRIMS) in previous contracts with the Department of Transportation. The Department chose Intergraph as the result of a competitive bid process to develop the TRIMS Upgrade in 1996. Intergraph Corporation has maintained the TRIMS monthly software correction and compatibility upgrades contract since the original competitive bid.

**(4) name and address of the proposed contractor's principal owner(s) :**  
(not required if proposed contractor is a state education institution)

Intergraph Solutions Group, 170 Graphics Drive, Madison, AL 35758

**(5) evidence that the proposed contractor has experience in providing the service and evidence of the length of time the contractor has provided service :**

Intergraph Corporation developed the Tennessee Roadway Information Management System (TRIMS) in previous contracts with the Department of Transportation. The Department chose Intergraph Corporation as the result of a competitive bid process to develop the TRIMS Upgrade in 1996. Intergraph Corporation has maintained the monthly software and compatibility upgrades contract since the original competitive bid. The TRIMS maintenance process is involved and complex. It involves route modifications, functional classification changes, and inventory maintenance of not just highway data but also crash data, traffic, intersections, structures, railroad grade crossings, pavement management, photolog, mapping, and many other data related areas. Close communications and coordination is critical to timely TRIMS updates. Expertise in the understanding and application of relational databases using a LRS is not common in the transportation software development community. Intergraph Corporation is an experienced leader in working with federal and state transportation departments. They developed TDOT's existing TRIMS Oracle roadway database system. It now includes over 500 data and work tables, over 112,000 routes in the Roadway System table, 65+ report programs, 13+ query programs, 25+ maintenance modules, 15+ importing modules, 2 Photolog queries, and GeoMedia GIS Mapping programs. They fully understand LRS and software requirements the Department uses for its Geographic Information System. They have a very good understanding of existing systems and the Department's business and process flow. Even with years of specialized experience, the project has been a learning experience for both TDOT and Intergraph Corporation. We have achieved many innovative features and functions that are unique in the state transportation field. TDOT is very pleased with their past performance and the products they have produced. We very much need to continue this relationship with Intergraph Corporation and feel this contract is in the best interest of the State and the Department until such time when the Department can assume the responsibility of maintaining and making required modifications to the system.

**(6) documentation of OIR endorsement of the Non-Competitive procurement request :**  
(required only if the subject service involves information technology)

select one:

☐

Documentation Not Applicable to this Request

☒

Documentation Attached to this Request

**(7) documentation of Department of Personnel endorsement of the Non-Competitive procurement request :**  
(required only if the subject service involves training for state employees)

select one:

☒

Documentation Not Applicable to this Request

☐

Documentation Attached to this Request

**(8) description of procuring agency efforts to identify reasonable, competitive, procurement alternatives rather than to use non-competitive negotiation :**

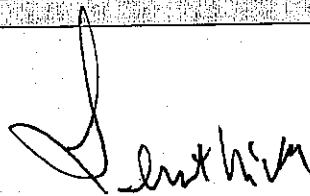
This Contract will allow one development team to make software corrections and compatibility upgrades to the TRIMS system. Intergraph is the most experienced and qualified vendor to perform the Department's TRIMS maintenance upgrade tasks. This relationship allows us to upgrade to newer versions of software as determined by State and Department standards. The contract provides for complete modification and testing of the TRIMS system to be compliant with future versions of its software platforms, such as Oracle, PowerBuilder and Windows. The Department has a good working relationship with Intergraph and is very pleased with their performance and with the product they have produced. They have responded quickly to all deficiencies found over the previous contract period. We very much need to continue this relationship with Intergraph Corporation and feel this contract is in the best interest of the State and the Department.

**(9) justification of why the state should acquire the service through Non-Competitive Negotiation rather than through a competitive process :**  
(Being the "only known" or "best" service provider to perform the service as desired will not be deemed adequate justification.)

TRIMS is critical in determining the needs and funding for Local Governments, Highway Safety, Local and State Bridge Replacement Programs, Federal Interstate Maintenance funds, Highway Needs Analysis, as well as many other systems within the Department. Maintenance of the TRIMS system is critical to the data integrity of the system. The TRIMS maintenance process is involved and complex. TRIMS is an Oracle roadway database system. It includes over 500 data and work tables, over 112,000 routes in the Roadway System table, 65+ report programs, 13+ query programs, 25+ maintenance modules, 15+ importing modules, 2 Photolog queries, and GeoMedia GIS Mapping programs. TRIMS interfaces/integrates with TDOT's Pavement Management System, Maintenance Management System, Advanced Traffic Data Analysis Management (ADAM), Evaluation of Roadway Efficiency (EVE), Highway Performance Monitor System (HPMS), and Crash High Hazard Elimination Program. TRIMS provides data and access to the following non-TDOT users: Attorney General's Office, TEMA, FHWA, Department of Safety, Department of Health, Office of Homeland Security, MPOs, County & City Roadway Agencies, universities, and other local government agencies. If the State or the Department required a competitive bid process again, the cost, time, and effort of such a process could result in the Department not meeting Federally mandated reporting requirements and potential loss of federal highway funds. The cost and timeliness in a vendor change would be a major business and financial setback for the Department and not in the State of Tennessee's best interest. Intergraph Corporation fully understands TDOT's LRS and software requirements the Department uses for its Geographic Information System. They have a very good understanding of existing systems and the Department's business and process flow. TDOT is very pleased with their past performance and the products they have produced. We very much need to continue this relationship with Intergraph Corporation and feel this contract is in the best interest of the State and the Department until such time when the Department can assume the full responsibility of maintaining and making required modifications to the system.

**AGENCY HEAD REQUEST SIGNATURE:**

(must be signed by the ACTUAL procuring agency head as detailed on the Signature Certification on file with OCR — signature by an authorized signatory will be accepted only in documented exigent circumstances)



SIGNATURE DATE:

1/6/05

03/26/1995 01:14 6155320471  
12/21/2004 11:20 615-741-0881

OIR ADMINISTRATION

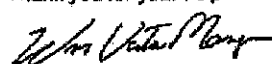

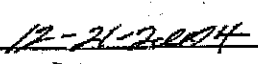
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request number 07510-



STATE OF TENNESSEE

**FAX TRANSMITTAL**

TO:	Bill Ewell, Chief Executive Officer Office for Information Resources	FAX # 532-0471
FROM:	Vic Mangrum, Director, TDOT IT Division	FAX # 741-0881
DATE:	December 21, 2004	
RFS#		
RE:	OIR Procurement Endorsement Documentation for — Tennessee Roadway Information Management System (TRIMS) Monthly Software Corrections and Compatibility Upgrades Contract	
NUMBER OF FAX PAGES (INCLUDING COVER): 3		
<p>The proposed, services procurement documents referenced above are hereby forwarded to the Office for Information Resources (OIR) for review. The subject scope of services appears to include information systems services or information technology support activities.</p> <p>This communication seeks to ensure that OIR is aware of the procurement and has an opportunity to review the matter to determine whether OIR is supportive. Please indicate OIR endorsement of the procurement described by signature below and return this communication at your earliest convenience (note the return FAX number above).</p> <p>If you have any questions or concerns about this matter, please call Vic Mangrum at 615-532-9657.</p> <p>Thank you for your help.</p> <p> Attachment</p>		
OIR ENDORSES THE SUBJECT PROCUREMENT REQUEST		
 Office for Information Resources		 Date